

On Your  
**FEET** ●  
present • pitch • persuade

# 1 DAY VIRTUAL PITCHING SKILLS MASTERCLASS

LIVE AND ONLINE



# ABOUT THIS MASTERCLASS

During this one day fast paced, highly interactive LIVE online masterclass we focus on helping each attendee bring their pitching and presentation skills to the next level.

While we do cover theory, we do it in a way that facilitates **learning by discovery**, making the content easier to digest and much more memorable.

## Please Note:

We deliver this programme in **one day from 09:00 – 17:00** with several breaks. During some of these breaks there will be short specific assignments for the attendees to complete before returning to the group session.

We can also deliver this over **two half days** (ideally consecutive)





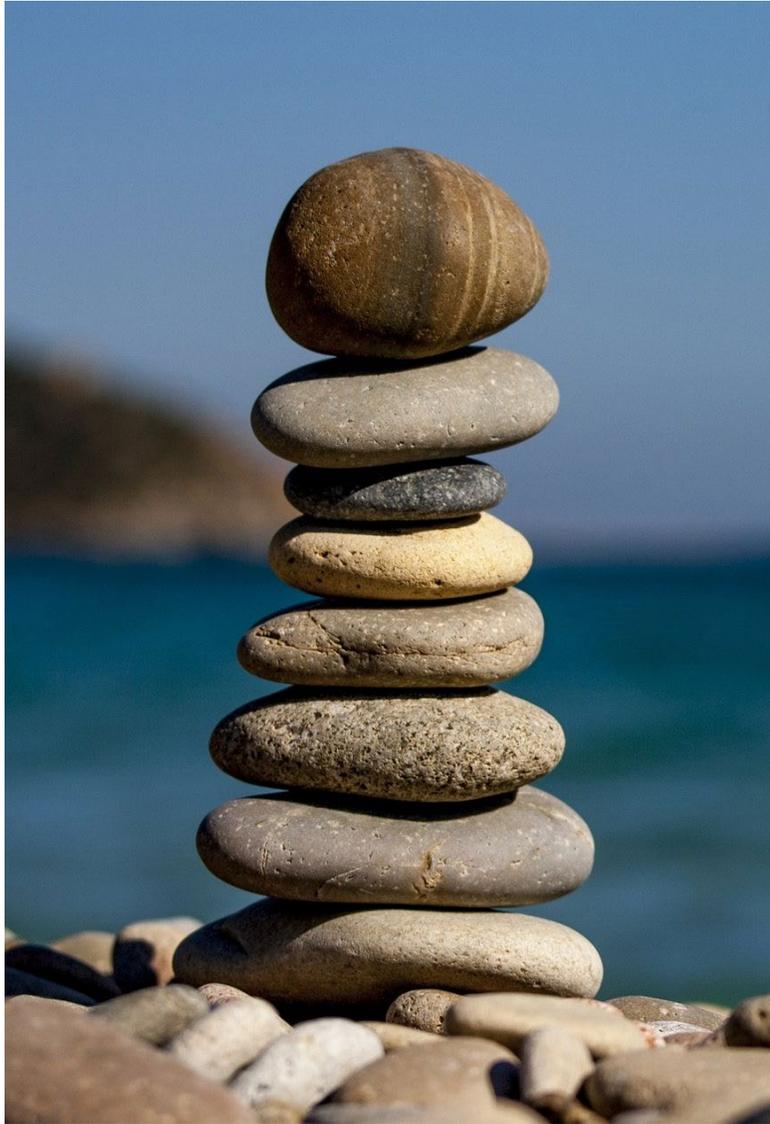
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# WHO WOULD BENEFIT?

This programme is for those who wish to boost their pitching and presenting skills to a significantly higher level.

The skills gained on this programme are relevant to any situation where you have to communicate **verbally**. This means that tools, techniques and skills are transferrable to help the attendees to communicate **with added impact on virtual pitches and presentations**.

It is suitable for those who are new to pitching as well as those who already have some experience but want to bring their skills to the next level.



# PROGRAMME OBJECTIVES

At the end of this 1-day virtual programme, attendees will have gained the techniques and confidence to significantly enhance their pitching presentation skills to enable them to present more persuasively and win more business.

On completion of this 1 day programme, attendees will know how to:

- ✓ Discover and enhance their own natural style
- ✓ Present with increased self-confidence and impact
- ✓ Control nerves
- ✓ Connect with an audience
- ✓ Improve vocal and visual impact
- ✓ Open and close more effectively
- ✓ Use evidence to D.E.F.E.A.T. doubt
- ✓ Structure a compelling pitch
- ✓ Understand PowerPoint best practice

# METHODOLOGY

This programme is participatory, fast-moving and will focus on the attendees learning through discovery rather than “lecture-style” delivery.

We deliver via zoom, using a variety of tools and delivery techniques to make this virtual programme varied and engaging. These include:



Breakout rooms to allow participants to discuss topics in small groups



Opportunity for each attendee to do a very short introductory virtual presentation



Online polls and interactive noticeboard for brainstorming and gathering ideas



Individual reflection time



Several opportunities for attendees to contribute formally and ad hoc



1 to 1 brief personalised feedback to each individual on their presentation style with very specific guidance on how to improve



# OUR 3-STEP APPROACH



**Before** the programme, we send participants our pre-course questionnaire and some light pre-work. This pre-work is discussed during the virtual programme.



**During** the programme, we keep things highly participatory. In the brief one to one feedback we highlight what is being done well and give very **specific** guidance on how to improve.



**After** the programme, attendees will be given **lifetime access** to a client only area on our website where we have helpful videos, books, talks, blogs and in-depth downloadable programme notes.

While there is an overall atmosphere of fun there is also a serious amount of learning taking place. In order to strike the best balance between personal attention and supportive group dynamics, we limit the number of attendees to **6-8**.

## TESTIMONIALS

“ I loved the fact you went very deep in understanding our audience through pre-calls and questionnaires, that really helped in getting the most out of the day.

“ The facilitator was extremely knowledgeable in the area and created a safe and fun environment in which to learn the valuable tips and techniques provided. I will certainly apply this learning to improve virtual communication skills going forward and would recommend it to others.

“ I really enjoyed the two sessions and I'd especially compliment the adaptability in transforming an engaging in-person operation into the virtual world.

## COST

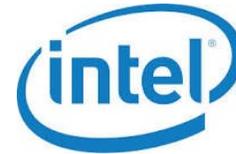
### Cost includes:

- ✓ Supply and analysis of coordinator questionnaire to ascertain your exact needs
- ✓ Supply and analysis of individual questionnaires by all participants
- ✓ Delivery of one day (or 2 x half days) live session – including personalised feedback to each participant
- ✓ Private access to our useful resources

€1,980 (plus VAT, where applicable)

**Note:** We offer a 100% refund if you are not entirely satisfied with our services.

# OUR CLIENTS INCLUDE:



# ABOUT ON YOUR FEET



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We are a small team of facilitators, but with a wide diverse of business experience both in Ireland and overseas. In addition to this we all hold internationally recognised training qualifications.

As a team we hold many qualifications. These vary from IT, to coaching, through to Masters degree level in Management Practice.

We believe that the combination of our **practical business** experience and the academic **qualifications** enable us to understand our clients and help them meet their business goals.

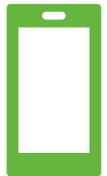
# NEXT STEPS...



[info@onyourfeet.ie](mailto:info@onyourfeet.ie)



+353 (0)1 254 2206



+353 (0)87 226 6712



[www.onyourfeet.ie](http://www.onyourfeet.ie)

All of our live online programmes can be **customised to suit the specific needs of your team.**

Please don't hesitate to get in touch if you have any questions regarding this or any of our online programmes, or if you would like to check availability.

